**Deserve Level:**

**The Hidden Path to Organizational Success**

**Objectives**

* Introduce the concept of Deserve Level and its impact on the organization
* Establish a baseline Deserve Level
* Understand how to shift the Deserve Level of the Organization
* Develop an action plan to implement the shift

**Introduction**

* What is Deserve Level? A subconscious operating system
* How does Deserve Level impact the individual?
* Understanding Organizational Deserve Level
* Overview of the Deserve Level Shift Process

Exercise: Where can you identify examples of Deserve Level in action in your personal life, within the organization?

**Individual Deserve Level**

* Current Deserve Level
* Choose specific Deserve Level Area to address
* Establish Target Deserve Level
* Identify Limiting Decisions and explore their impact
* Created Decisions cause Deserve Level to shift

**Exercise:** Inventory of individual qualities

**Exercise:** What are my current Deserve Levels?

**Exercise:** “Time Travel” to locate the origins of key Limiting Decisions

**Deserve Level of the Organization**

* What aspects of the organization are impacted by Deserve Level?
* What is the Current Deserve Level of the organization in each of these areas?
* Establish priority of addressing
* Establish Target Deserve Level

**Exercise:** Identify Limiting Decisions

**Exercise:** Group examination of Limiting Decisions and their impact

**Exercise:** “Rediculize” Limiting Decisions

**Exercise:** Creating new decisions that drive the Target Deserve Level

What’s Next?

* Action plan
* Communicating and reinforcing the new decisions
* Measuring Success

Summary

* Impact of Deserve Level
* Potential Outcomes from shifting Deserve Level of the organization
* Installing the new operating system